*strongest survive intelligent responsive to change* 



### A reason to change

## Get leadership team on board

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## GREGGS

**BURGER K** 

## Start with the customer



#### Agree a simple plan



Customers' favourite for food-on-the-go

Purpose

Making good, freshly prepared food accessible to everyone



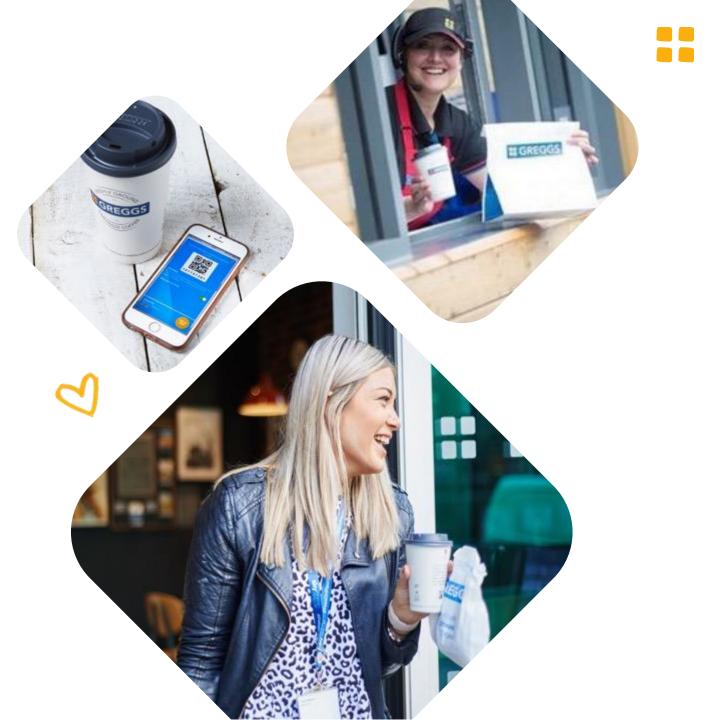


We want our business to have a **positive impact** on people's lives













#### Having a positive impact

We encourage healthier eating choices We care where our ingredients come from We share our success with the communities around us We aim to use energy efficiently and minimise waste We want Greggs to be a great place to work

> Vegan range

#### Communicate

I know a song that will get on your nerves, get on your nerves, get on your nerves. I know a song that will get on your nerves, and this is how it goes...

I know a song that will get on your nerves, get on your nerves, get on your nerves. I know a song that will get on your nerves, get get get on your nerves...

(Repeat forever)

# Early success

# Stay focused

02



Changing shopping habits



Fourth Industrial Revolution

Environmental impact

*farmers/producers* 

Fresh food Customer experience Nutrition Artificial intelligence

Voice activated technology

Animal welfare

Online shopping

Mobile commerce

Personalisation

Digital convenience

Healthy lifestyles

Food waste

Multi-channel retail

Consumer confidence



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